CITY OF REDMOND
RESOLUTION NO. 1400

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF REDMOND, WASHINGTON, WAIVING COMPETITIVE BIDDING REQUIREMENTS FOR PURCHASE OF A SERVER AND ASSOCIATED SERVICES, AND AUTHORIZING THE MAYOR OR HIS DESIGNEE TO NEGOTIATE AND EXECUTE CONTRACTS TO PERFORM THE WORK

WHEREAS, the Redmond Police Department uses the Spillman Technologies Computer-Aided Dispatch and Records Management System; and

WHEREAS, the existing Spillman server is in need of replacement due to its age and inability to support current software versions and needed functionality; and

WHEREAS, replacing the server will also facilitate improved disaster recovery of the Spillman system; and

WHEREAS, a replacement server must be configured specifically for Spillman software and Spillman proprietary data structures; and

WHEREAS, Spillman Technologies is therefore the only vendor capable of comprehensively providing these services; and

WHEREAS, the City Council can declare this project is subject to single source provisions due to the proprietary nature of the services required.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF REDMOND, WASHINGTON, HEREBY RESOLVES AS FOLLOWS:

Section 1. Waiver of Competitive Bidding. The Redmond City Council finds that the facts set forth in the recital paragraphs of this resolution are true and justify exempting the acquisition, implementation, and configuration of the Spillman server from competitive bidding procedures as the required services are specific to proprietary Spillman products. Pursuant to RCW 39.04.280, the City can exempt the purchase from the ordinary process because the purchase is clearly and legitimately limited to a single source supply. Any bidding or selection requirements in State law or City ordinance are hereby waived due to the nature of the product.

Section 2. Authority to Contract. The City Council authorizes the Mayor or his designees to negotiate and execute a contract or contracts to carry out the necessary work to acquire, implement, and configure a server and related services to provide a platform for the Police Department's Spillman system, pursuant to the single source justification and pricing information as set forth in Exhibit 1 of this resolution.
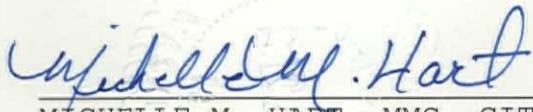
ADOPTED by the Redmond City Council this 18th day of February, 2014.

CITY OF REDMOND

JOHN MARCHIONE, MAYOR

ATTEST:

MICHELLE M. HART, MMC, CITY CLERK

FILED WITH THE CITY CLERK: February 4, 2014
PASSED BY THE CITY COUNCIL: February 18, 2014
RESOLUTION NO. 1400

YES: Allen, Carson, Flynn, Margeson, Myers, Shutz, Stilin

EXHIBIT 1
Single Source and Pricing Information

The Redmond Police Department is seeking to procure a server to operate the department's Spillman Computer-Aided Dispatch (CAD) and Records Management System (RMS) software. The server currently being used for this function is obsolete and is subject to increasing hardware failures and performance issues. The department also seeks to gain additional functionality through a new server, including virtualization and offsite replication, which will facilitate testing, upgrades, and disaster recovery, as well as leverage our partnership with the City of Issaquah, a fellow user of Spillman.

While most City servers are standardized and use the Windows operating system, the Spillman server needs to be exceedingly specialized to its particular use. The server will use the AIX version of UNIX as its operating system, and perform a variety of functions unlike any other server in the City. These functions are specific to and dependent upon the proprietary tools, data structures, and architecture of the Spillman software. Additionally, the implementation and configuration of the server will also be specific to and dependent upon these same proprietary aspects of Spillman. Examples include the migration of our existing Spillman data from the current server to the new server, setting up replication of Spillman data between servers, and configuring the operating system and other supporting software to host a Spillman installation.

The Spillman CAD and RMS suite is the core software used throughout the Redmond Police Department. It is crucial to ensure the implementation of a new server creates as little disruption and downtime as possible. Depending on Spillman's comprehensive knowledge of their own product and its many implementations is the only reliable way to do so. Spillman may subcontract out portions of the work to trusted partners working in coordination with Spillman where necessary. However, Spillman will be ultimately responsible for managing the implementation and ensuring the successful completion of all aspects of the work.

The hardware portion of this project is eligible for Western State Contracting Alliance (WSCA) pricing; however, Spillman is offering a price for those portions that is $9,650 below WSCA's competitively bid pricing. Due to the propriety nature of the associated services, as well as the unique nature of the project, it is not possible to competitively bid the services and have any reliable respondent who could perform them in their entirety other than Spillman. However, staff feels the offered price is reasonable and represents a fair value for the services received. As Spillman is the only possible vendor who could completely fulfill the requirements were the City to develop a Request For Proposal (RFP), and given that Spillman's proposed pricing is eminently reasonable for a project of this complexity, a waiver of competitive bidding is appropriate for this project.

Pricing Information:

Hardware and Implementation	$204,500
First-year support and maintenance	$20,130
Total	**$224,630**